



December 9, 2019 Marketing Material

# You have to take risks if you want return

We expect little movement in bond yields. It's again in corporates and emerging markets that we look for potential returns.

- \_ We expect neither the Fed nor the ECB to cut or raise rates in 2020.
- \_ Euro corporate bonds and emerging-market bonds offer a good risk-return profile.
- \_ We also expect little movement in currencies. We think it's too early to call for a lasting resurrection of the euro.



Jörn Wasmund Head of Fixed Income/Cash

rom a fixed-income investor's point of view, 2019 was much more exciting than expected. Exactly one year ago we were assuming the U.S. Federal Reserve (the Fed) would carry out another two rate hikes and that the European Central Bank (ECB) would shave a few basis points off its negative deposit rate. Things came out quite differently, and not just to our surprise. Fed Chairman Jerome Powell skipped the hikes and cut rates three times instead, and the ECB loosened policy meaningfully. The turnaround by the Fed proved explosive in financial markets. A little bit of defusing of political tension may have been a factor, too: the U.S.-Chinese trade dispute stopped getting worse. The results were clear: more bond- and equity-market bullishness, driven, more than anything, by loose monetary policy.

What ultimately drove the Fed to replace the two planned rises with three cuts is debatable. Was its decision influenced by the almost 20 percent decline of the stock market in the fourth quarter of 2018? Or by U.S. President Donald Trump's verbal attacks?

But after this dramatic and surprising year the question that remains is what may follow in 2020. Having taken what might be seen as a major pre-emptive step to ward off economic weakness, the Fed can now be more data-dependent. Given the economic developments we expect, this is likely to mean that interest rates remain static next year, in the U.S. and probably in Europe, too, though we certainly don't completely rule out moves up or down. A significant rise in U.S. inflation, which might be generated by (higher) tariffs on Chinese imports, would lead to a rise in rates. A rate cut or cuts could follow further signs of economic weakness. And the downside risks are there. Corporate leaders are nervous. If they hold back on capital investments and fiscal impetus fades, as we would expect, growth may suffer. The approaching election would not make the Fed hesitate. Contrary to popular opinion, it has acted in election years on a number of occasions in the past. However, the election campaign itself could be a cause of major market fluctuations. Wall Street is wary of Democrat Elizabeth Warren and might react nervously if her campaign for the party candidacy looks likely to succeed.

Overall, the low-interest world seems set to continue. The central banks will most probably continue to provide support through their renewed purchases of securities and we do not expect a recession, any further escalation in the U.S.-China trade dispute, or a hard Brexit. Nor do we expect yields on

All opinions and claims are based upon data on 11/28/19 and may not come to pass. This information is subject to change at any time, based upon economic, market and other considerations and should not be construed as a recommendation. Past performance is not indicative of future returns. Forecasts are based on assumptions, estimates, opinions and hypothetical models that may prove to be incorrect. DWS does not intend to promote a particular outcome to the U.S. election due to take place in November 2020. Readers should, of course, vote in the election as they personally see fit. DWS Investment GmbH



government bonds to return to their lows of 2019. Anyone wishing to generate a return in 2020 must be prepared to take a risk.

What may this mean in concrete terms for the individual regions and bond types? We expect little from government bonds. In Europe and Japan, we forecast total returns to be close to zero - after all, we should no longer expect bond

prices to rise as they had in 2019. Even U.S. Treasuries appear to actually only be attractive for dollar investors. The emerging markets, where we believe total returns on government bonds could exceed five percent in dollar terms, are, however, becoming more interesting. They are benefiting from lower U.S. interest rates and the prospect that the dollar will not strengthen further. In addition, their central banks still have room for maneuver to support economies if necessary.

## ALL CALM IN INVESTMENT GRADE, WHILE HIGH-YIELD BONDS ARE SHAKING

Euro and U.S. investment-grade corporate bonds have moved similarly – barely at all. In the high-yield segment, however, there have been some slick moves as investors differentiate more.



Sources: Refinitiv, DWS Investment GmbH as of 11/25/19

For corporate bonds, moderate economic growth and low inflation are beneficial. And TINA and FOMO are on their side: There Is No Alternative (TINA) to corporate bonds given low or even negative government-bond yields; and Fear Of Missing Out (FOMO) keeps investors coming in the hopes of yet another bond rally.

Risk-adjusted, we currently consider euro corporate bonds from investment-grade issuers to be particularly attractive. In addition, we see opportunities in other sub-segments, i.e. in the euro high-yield segment, as well as in the U.S. and emerging markets. Euro bonds should again be supported by

the ECB's purchases, while in the U.S. the previous concerns about balance-sheet quality have not been substantiated. In any case, a broad slide by BBB bonds into the high-yield segment did not happen. What we see since the summer, however, is a widening gap between high-yield bonds with lower ratings (CCC, see chart) and those with better ratings. This is due not only to the disproportionately high representation of energy stocks in the U.S. high-yield segment, but also because bonds issued by companies in difficult sectors or with a difficult business model (e.g. classic retail) are being shunned more than in the past. We expect the spread between issuers to increase further.

All opinions and claims are based upon data on 11/28/19 and may not come to pass. This information is subject to change at any time, based upon economic, market and other considerations and should not be construed as a recommendation. Past performance is not indicative of future returns. Forecasts are based on assumptions, estimates, opinions and hypothetical models that may prove to be incorrect. DWS does not intend to promote a particular outcome to the U.S. election due to take place in November 2020. Readers should, of course, vote in the election as they personally see fit. DWS Investment GmbH

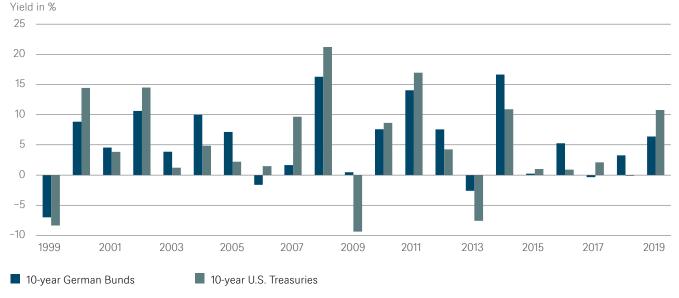


In currencies we are sticking more or less to our previous forecasts, which have held up well thus far in 2019. We see the dollar/euro pairing as being in balance at 1.15 dollars per euro, even if momentum may gradually be shifting towards the euro. However, we believe it is too early to start looking for a sustainable and substantial euro recovery. We continue to see the yen as a good hedging instrument to consider for the market's more turbulent days.

We are aware that our yield forecasts sound unexciting. They do correspond, however, with our current economic and political outlook for 2020. We are well aware that the U.S. presidential election, Brexit or even political hot spots like Iran or Hong Kong may provide reasons for our core scenario not to happen. But the graph below shows that historically only in times of restrictive monetary policy or strongly rising inflation expectations have U.S. government bonds returned negative yields. We do not expect that to happen either.

## NO FIXED RETURNS IN FIXED INCOME

Total annual returns on German and U.S. government bonds are seldom as boring as might be expected from fixed-income bonds.



Sources: Refinitiv, DWS Investment GmbH as of 11/25/19

All opinions and claims are based upon data on 11/28/19 and may not come to pass. This information is subject to change at any time, based upon economic, market and other considerations and should not be construed as a recommendation. Past performance is not indicative of future returns. Forecasts are based on assumptions, estimates, opinions and hypothetical models that may prove to be incorrect. DWS does not intend to promote a particular outcome to the U.S. election due to take place in November 2020. Readers should, of course, vote in the election as they personally see fit. DWS Investment GmbH



# **GLOSSARY**

One basis point equals 1/100 of a percentage point.

Brexit is a combination of the words "Britain" and "Exit" and describes the exit of the United Kingdom of the European Union.

A bull market is a financial market where prices are rising – usually used in the context of equities markets.

The deposit rate is the rate banks receive when they make overnight deposits with the ECB.

Emerging markets (EM) are economies not yet fully developed in terms of, amongst others, market efficiency and liquidity.

The euro (EUR) is the common currency of states participating in the Economic and Monetary Union and is the second most held reserve currency in the world after the dollar.

The European Central Bank (ECB) is the central bank for the Eurozone.

A hedge is an investment to reduce the risk of adverse price movements in an asset.

High-yield bonds are issued by below-investment-grade-rated issuers and usually offer a relatively high yield.

Inflation is the rate at which the general level of prices for goods and services is rising and, subsequently, purchasing power is falling.

Investment grade (IG) refers to a credit rating from a rating agency that indicates that a bond has a relatively low risk of default.

The Japanese yen (JPY) is the official currency of Japan.

Monetary policy focuses on controlling the supply of money with the ulterior motive of price stability, reducing unemployment, boosting growth, etc. (depending on the central bank's mandate).

A rating is a standardized assessment of the creditworthiness of the issuer and its debt instruments by specialized agencies. The main three rating agencies are the Moody's (Aaa over Baa1 to C, best to worst), S&P (AAA over BBB+ and CCC to D, best to worst) and Fitch (AAA over BBB+ to D, best to worst).

A recession is, technically, when an economy contracts for two successive quarters but is often used in a looser way to indicate declining output.

The spread is the difference between the quoted rates of return on two different investments, usually of different credit quality.

The U.S. Federal Reserve, often referred to as "the Fed", is the central bank of the United States.



### Important Information - EMEA

The following document is intended as marketing communication.

DWS is the brand name under which DWS Group GmbH & Co. KGaA and its subsidiaries operate their business activities. Clients will be provided DWS products or services by one or more legal entities that will be identified to clients pursuant to the contracts, agreements, offering materials or other documentation relevant to such products or services.

The information contained in this document does not constitute investment advice.

All statements of opinion reflect the current assessment of DWS Investment GmbH and are subject to change without notice.

Forecasts are not a reliable indicator of future performance. Forecasts are based on assumptions, estimates, opinions and hypothetical performance analysis, therefore actual results may vary, perhaps materially, from the results contained here.

Past performance, [actual or simulated], is not a reliable indication of future performance.

The information contained in this document does not constitute a financial analysis but qualifies as marketing communication. This marketing communication is neither subject to all legal provisions ensuring the impartiality of financial analysis nor to any prohibition on trading prior to the publication of financial analyses.

This document and the information contained herein may only be distributed and published in jurisdictions in which such distribution and publication is permissible in accordance with applicable law in those jurisdictions. Direct or indirect distribution of this document is prohibited in the USA as well as to or for the account of US persons and persons residing in the USA.

DWS Investment GmbH 2019

## Important Information - UK

Issued in the UK by DWS Investments UK Limited. DWS Investments UK Limited is authorised and regulated by the Financial Conduct Authority (Registration number 429806).

DWS is the brand name of DWS Group GmbH & Co. KGaA. The respective legal entities offering products or services under the DWS brand are specified in the respective contracts, sales materials and other product information documents. DWS, through DWS Group GmbH & Co. KGaA, its affiliated companies and its officers and employees (collectively "DWS") are communicating this document in good faith and on the following basis.

This document is a financial promotion and is for general information purposes only and consequently may not be complete or accurate for your specific purposes. It is not intended to be an offer or solicitation, advice or recommendation, or the basis for any contract to purchase or sell any security, or other instrument, or for DWS to enter into or arrange any type of transaction as a consequence of any information contained herein. It has been prepared without consideration of the investment needs, objectives or financial circumstances of any investor.

This document does not identify all the risks (direct and indirect) or other considerations which might be material to you when entering into a transaction. Before making an investment decision, investors need to consider, with or without the assistance of an investment adviser, whether the investments and strategies described or provided by DWS, are suitability and appropriate, in light of their particular investment needs, objectives and financial circumstances. We assume no responsibility to advise the recipients of this document with regard to changes in our views.

We have gathered the information contained in this document from sources we believe to be reliable; but we do not guarantee the accuracy, completeness or fairness of such information and it should not be relied on as such. DWS has no obligation to update, modify or amend this document or to otherwise notify the recipient in the event that any matter stated herein, or any opinion, projection, forecast or estimate set forth herein, changes or subsequently becomes inaccurate.

DWS does not give taxation or legal advice. Prospective investors should seek advice from their own taxation agents and lawyers regarding the tax consequences on the purchase, ownership, disposal, redemption or transfer of the investments and strategies suggested by DWS. The relevant tax laws or regulations of the tax authorities may change at any time. DWS is not responsible for and has no obligation with respect to any tax implications on the investment suggested.

This document contains forward looking statements. Forward looking statements include, but are not limited to assumptions, estimates, projections, opinions, models and hypothetical performance analysis. The forward looking statements expressed constitute the author's judgment as of the date of this document. Forward looking statements involve significant elements of subjective judgments and analyses and changes thereto and/ or consideration of different or additional factors could have a material impact on the results indicated. Therefore, actual results may vary, perhaps materially, from the results contained herein. No representation or warranty is made by DWS as to the reasonableness or completeness of such forward looking statements or to any other financial information contained in this document.

PAST PERFORMANCE IS NO GUARANTEE OF FUTURE RESULTS.

@ DWS 2019

Publisher: DWS Investment GmbH, Mainzer Landstraße 11-17, 60329 Frankfurt am Main, Germany



#### Important Information - APAC

DWS is the brand name of DWS Group GmbH & Co. KGaA. The respective legal entities offering products or services under the DWS brand are specified in the respective contracts, sales materials and other product information documents. DWS Group GmbH & Co. KGaA, its affiliated companies and its officers and employees (collectively "DWS Group") are communicating this document in good faith and on the following basis.

This document has been prepared without consideration of the investment needs, objectives or financial circumstances of any investor. Before making an investment decision, investors need to consider, with or without the assistance of an investment adviser, whether the investments and strategies described or provided by DWS Group, are appropriate, in light of their particular investment needs, objectives and financial circumstances. Furthermore, this document is for information/discussion purposes only and does not constitute an offer, recommendation or solicitation to conclude a transaction and should not be treated as giving investment advice.

DWS Group does not give tax or legal advice. Investors should seek advice from their own tax experts and lawyers, in considering investments and strategies suggested by DWS Group. Investments with DWS Group are not guaranteed, unless specified.

Investments are subject to various risks, including market fluctuations, regulatory change, possible delays in repayment and loss of income and principal invested. The value of investments can fall as well as rise and you might not get back the amount originally invested at any point in time. Furthermore, substantial fluctuations of the value of the investment are possible even over short periods of time. The terms of any investment will be exclusively subject to the detailed provisions, including risk considerations, contained in the offering documents. When making an investment decision, you should rely on the final documentation relating to the transaction and not the summary contained herein. Past performance is no guarantee of current or future performance. Nothing contained herein shall constitute any representation or warranty as to future performance.

Although the information herein has been obtained from sources believed to be reliable, DWS Group does not guarantee its accuracy, completeness or fairness. No liability for any error or omission is accepted by DWS Group. Opinions and estimates may be changed without notice and involve a number of assumptions which may not prove valid. All third party data (such as MSCI, S&P, Dow Jones, FTSE, Bank of America Merrill Lynch, Factset & Bloomberg) are copyrighted by and proprietary to the provider. DWS Group or persons associated with it may (i) maintain a long or short position in securities referred to herein, or in related futures or options, and (ii) purchase or sell, make a market in, or engage in any other transaction involving such securities, and earn brokerage or other compensation.

The document was not produced, reviewed or edited by any research department within DWS Group and is not investment research. Therefore, laws and regulations relating to investment research do not apply to it. Any opinions expressed herein may differ from the opinions expressed by other DWS Group departments including research departments. This document may contain forward looking statements. Forward looking statements include, but are not limited to assumptions, estimates, projections, opinions, models and hypothetical performance analysis. The forward looking statements expressed constitute the author's judgment as of the date of this material. Forward looking statements involve significant elements of subjective judgments and analyses and changes thereto and/or consideration of different or additional factors could have a material impact on the results indicated. Therefore, actual results may vary, perhaps materially, from the results contained herein. No representation or warranty is made by DWS Group as to the reasonableness or completeness of such forward looking statements or to any other financial information contained herein.

This document may not be reproduced or circulated without DWS Group's written authority. The manner of circulation and distribution of this document may be restricted by law or regulation in certain countries, including the United States.

This document is not directed to, or intended for distribution to or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction, including the United States, where such distribution, publication, availability or use would be contrary to law or regulation or which would subject DWS Group to any registration or licensing requirement within such jurisdiction not currently met within such jurisdiction. Persons into whose possession this document may come are required to inform themselves of, and to observe, such restrictions.

Unless notified to the contrary in a particular case, investment instruments are not insured by the Federal Deposit Insurance Corporation ("FDIC") or any other governmental entity, and are not guaranteed by or obligations of DWS Group.

In Hong Kong, this document is issued by DWS Investments Hong Kong Limited and the content of this document has not been reviewed by the Securities and Futures Commission.

© 2019 DWS Investments Hong Kong Limited

In Singapore, this document is issued by DWS Investments Singapore Limited and the content of this document has not been reviewed by the Monetary Authority of Singapore.

© 2019 DWS Investments Singapore Limited

In Australia, this document is issued by DWS Investments Australia Limited (ABN: 52 074 599 401) (AFSL 499640) and the content of this document has not been reviewed by the Australian Securities Investment Commission.

© 2019 DWS Investments Australia Limited

Publisher: DWS Investment GmbH, Mainzer Landstraße 11-17, 60329 Frankfurt am Main, Germany

CRC 072396 (12/2019)