

Media Information

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DWS appoints Dan Robinson EMEA Head of Alternative Credit in strategic growth push

- ***Industry veteran Dan Robinson to lead DWS's European Alternative Credit business in growth push***
- ***Appointment to newly created role bolsters DWS's Alternatives franchise as firm accelerates growth in private credit***

DWS today announced the appointment of Dan Robinson as EMEA Head of Alternative Credit in a firm commitment to accelerate its private credit footprint. This appointment comes as DWS delivers on a strategic initiative to grow its EUR 114 billion Alternatives franchise. DWS's Alternatives business has a 50-year plus track record including particular strength in real estate, infrastructure and liquid real assets.

Paul Kelly, Global Head of Alternatives at DWS said: "Dan is a senior industry veteran with over 23 years of experience in credit at influential investment firms where he has led integrated strategies aimed at accelerating growth in alternative credit platforms. Dan is a key appointment for DWS as we continue to build out our private credit offering and fully leverage the growth potential of our global Alternatives business."

Dan was most recently Managing Partner of Capital Asset Solutions at Man Group responsible for multi-asset credit in the insurance, institutional and retail channels as well as private equity-led offshore reinsurance growth strategy. Dan also served as Global Head of CLOs and Loans responsible for developing Man's structured credit and leverage loan business.

Prior to joining Man Group, he was Chief Investment Officer (Europe) for CIFC Asset Management, responsible for the firm's investment activity in the region. He was also the senior portfolio manager and chaired the asset allocation committee for their Global Multi-Asset Credit Fund. Prior to this, Dan was Head of Liquid Credit (Europe) for Apollo Global Management, responsible for all investment activities in the region across leveraged loans, high yield bonds and CLO strategies.

¹ as of March 31, 2023

Between 2003 and 2015, he was a Managing Director at Oaktree Capital, responsible for high yield and leverage loan investing as well as establishing Oaktree's CLO business in 2014.

Dan began his career at KPMG Corporate Restructuring, where he gained his ACA qualification. He holds an MA (Hons) from the University of Edinburgh. Based in London, Dan will report directly to Paul Kelly, Global Head of Alternatives at DWS.

DWS has managed corporate credit portfolios for over 25 years, with over EUR 100 billion¹ in dedicated investment grade, hybrid, high yield and direct lending portfolios. DWS aims to build diversified portfolios that deliver attractive risk-adjusted returns with a focus on capital preservation to investors, which include governments, corporations, insurance companies, endowments, retirement plans, and private clients worldwide.

Dan Robinson, EMEA Head of Alternative Credit at DWS added: "I'm pleased to be joining DWS to lead its Alternative Credit business in EMEA. There are clearly significant demand drivers and opportunities in the private debt market, and DWS has the alternatives investment heritage and robust foundation to deliver on its strategic growth ambitions in this sector. I look forward to working with the deep bench of talent at DWS to deliver bespoke solutions for our clients."

For further information please contact:

Nick Bone
+44 (0) 207 547 2603
nick.bone@dws.com

About DWS Group

DWS Group (DWS) with EUR 860bn of assets under management (as of 30 September 2023) aspires to be one of the world's leading asset managers. Building on more than 60 years of experience, it has a reputation for excellence in Germany, Europe, the Americas and Asia. DWS is recognized by clients globally as a trusted source for integrated investment solutions, stability and innovation across a full spectrum of investment disciplines.

We offer individuals and institutions access to our strong investment capabilities across all major liquid and illiquid asset classes as well as solutions aligned to growth trends. Our diverse expertise in Active, Passive and Alternatives asset management – as well as our deep environmental, social and governance focus – complement each other when creating targeted solutions for our clients. Our expertise and on-the-ground knowledge of our economists, research analysts and investment professionals are brought together in one consistent global CIO View, giving strategic guidance to our investment approach.

¹ as of March 31, 2023



DWS wants to innovate and shape the future of investing. We understand that, both as a corporate as well as a trusted advisor to our clients, we have a crucial role in helping to navigate the transition to a more sustainable future. With approximately 4,500 employees in offices all over the world, we are local while being one global team. We are committed to acting on behalf of our clients and investing with their best interests at heart so that they can reach their financial goals, no matter what the future holds. With our entrepreneurial, collaborative spirit, we work every day to deliver outstanding investment results, in both good and challenging times to build the best foundation for our clients' financial future.

DWS – Alternatives

DWS' alternatives business has been investing in the asset class for more than 50 years. As one of the world's leading fiduciary Alternatives managers with EUR 114 billion in assets under management (30 September 2023), we offer a diverse range of strategies across the alternatives spectrum including direct real estate and infrastructure, real estate and infrastructure securities and commodities. Leveraging our integrated platform comprising more than 450 employees across 16 countries and a network of investment specialists worldwide, the business is committed to its fiduciary obligation to deliver solutions that meet the individual investment needs of governments, corporations, insurance companies, endowments, retirement plans, and private clients worldwide.

¹ as of March 31, 2023