EUROPEAN PROPERTY PERFORMANCE MONITOR

Second Quarter 2019



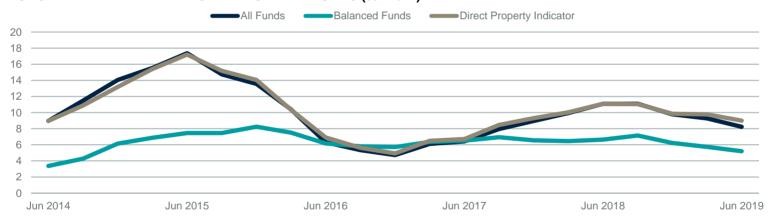
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Marketing Material

QUARTERLY HIGHLIGHTS

- The MSCI Pan-European Quarterly Property Fund Index (PEPFI) showed a fund-level total return of 8.2% year-on-year in the second quarter, down from 9.3% in the previous quarter. Meanwhile, returns for the Balanced Funds index, a subset of the All Funds index, dropped to 5.2% the weakest performance for five years, but still comfortably above historical levels.
- Annual returns for the underlying assets within the index, as measured by the Direct Property Indicator, also moderated during the second quarter, falling to 9.0%. However, this still compares favourably to the 15-year average. By sector, industrial and logistics remains the main positive driving force, while retail continues to act as a drag on overall performance.
- Core Europe is still a clear outperformer, with Germany, France and the Netherlands all recording double digit total returns over the past 12 months. Performance has been particularly volatile in the United Kingdom on a quarterly basis the U.K. market was the top performer in the three months to March 2019, but slipped to the bottom of the table in the second quarter.
- Annual income returns continue to be squeezed, reaching a new low of 4.5% at the mid-year point. However, with strong capital value growth, private real estate returns are still ahead of both bonds and equities in annual terms.

EUROPEAN PRIVATE REAL ESTATE TOTAL RETURNS (% Y-o-Y)



Source: MSCI, as of 30 June 2019. Past performance is not indicative of future returns. It is not possible to invest directly in an index.

RECENT PERFORMANCE TRENDS

	Qua	Quarterly		nual
	2019 Q2	2019 Q1	2019 Q2	2018 Q4
Private Real Estate - Fund Level	1.3%	2.2%	8.2%	9.8%
Private Real Estate - Asset Level	1.6%	2.6%	9.0%	9.9%
Equities	3.7%	12.9%	4.8%	-10.4%
Bonds	2.8%	2.5%	5.6%	0.4%
Listed Real Estate	-3.9%	13.8%	-1.5%	-8.0%
Euro Area 10-Year Govt. Bond ¹	0.4%	0.8%	0.4%	1.1%
Euro Area 12-Month LIBOR ¹	-0.3%	-0.2%	-0.3%	-0.2%
EU CPI	1.5%	-0.4%	1.7%	2.0%

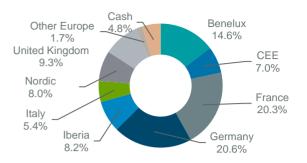
Sources: MSCI, Macrobond. As of 30 June 2019. Private real estate: MSCI Pan-European Quarterly Property Fund Index; Equities: STOXX All Europe Total Market; Bonds: iBoxx € Overall; Listed Real Estate: FTSE EPRA/NAREIT Europe. Past performance is not indicative of future returns. The comments, opinions and estimates contained herein are based on or derived from publicly available information from sources that we believe to be reliable. We do not guarantee their accuracy. This material is for informational purposes only and sets forth our views as of this date.

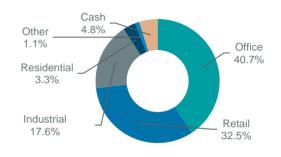
¹ Figures represent annual yield

MSCI PAN-EUROPEAN QUARTERLY PROPERTY FUND **INDEX PERFORMANCE**

- The All Funds Index recorded a slight drop in quarterly performance, due in part to lower returns in the industrial sector. In the Balanced Funds index, quarterly returns decelerated to 0.9% from 1.1% in the previous guarter.
- As the second largest sector within the Balanced Funds index, weak retail returns continue to hold back overall performance. The sector was once again at the bottom of the table, with quarterly asset-level returns falling back into negative territory.
- Despite a slower second quarter, industrial remains the strongest-performing sector, with second guarter returns of 2.4%. However, residential and offices were not far behind, with both recording quarterly returns of close to 2%.
- Annual returns for the underlying assets in the index remain well ahead of their historical average. However, this was not the case for the retail sector, where values fell by 2.7% year-onyear and annual total returns were just 1.7%.
- On the continent, annual all property income returns fell universally and capital value growth remained positive. Sweden's recovery maintained pace, but it was the Netherlands that was once again the top performer. In the United Kingdom, capital values were down by 4.4% year-on-year, while income returns edged out for the first time since early 2018.

BALANCED FUNDS INDEX ASSET ALLOCATION (% of GAV)





Source: MSCI, as of 31st March 2019.

RETURNS BY PROPERTY TYPE AND REGION

		Annual Returns				Standard Deviation		Descriptive Statistics					
		Total	1 Year Income	Capital	3 years	5 years	10 years	All ²	10 years	All ²	Value (bn)	Number	Gearing (% GAV)
Fu	nd-level Returns										GAV	Funds	
	All Funds	8.2%	3.3%	4.8%	8.6%	9.8%	6.2%	5.1%	3.2%	5.7%	€33.3	13	22.1%
	Balanced Funds	5.2%	2.6%	2.6%	6.1%	6.4%	3.8%	2.3%	2.3%	5.2%	€22.3	11	22.3%
As	set-level Returns										CV	Properties	
	Office	8.3%	3.7%	4.5%	8.9%	9.4%	6.5%	6.1%	2.2%	2.9%	€10.0	105	
Гуре	Retail	1.7%	4.5%	-2.7%	4.0%	5.6%	5.2%	3.6%	1.8%	3.2%	€6.8	121	
	Industrial										€14.3	571	
	Belgium	6.0%	5.0%	1.0%	6.2%	7.7%	5.2%	4.8%	2.5%	2.9%	€0.6	20	
	Finland	6.5%	4.9%	1.5%	6.3%	6.2%					€0.6	10	
	France	10.5%	4.0%	6.2%	10.5%	11.2%	8.3%	7.0%	2.3%	3.4%	€5.9	124	
	Germany	11.5%	4.3%	6.9%	11.7%	12.3%	9.0%	6.4%	2.3%	3.3%	€7.2	161	
Country	Italy	7.3%	4.1%	3.0%	8.4%	8.6%	5.0%	3.6%	3.3%	4.0%	€1.6	41	
Cou	Netherlands	12.8%	4.7%	7.8%	11.4%	10.4%	6.3%	4.4%	2.5%	3.3%	€3.8	109	
	Poland	6.8%	5.5%	1.3%	6.1%	7.6%					€1.9	82	
	Spain	6.8%	4.8%	1.9%	9.1%	12.4%	5.6%	4.9%	5.1%	5.6%	€2.0	46	
	Sweden	8.6%	4.2%	4.3%	6.4%	9.1%	10.9%	6.8%	5.1%	7.8%	€1.6	36	
	UK	1.9%	4.2%	-2.2%	3.4%	6.6%					€3.7	65	
	All Property	9.0%	4.5%	4.3%	8.9%	10.1%	7.8%	6.9%	2.1%	3.3%	€31.9	816	

Source: MSCI Pan-European Quarterly Property Fund Index. As of 30 June 2019. Past performance is not indicative of future returns. The comments, opinions and estimates contained herein are based on or derived from publicly available information from sources that we believe to be reliable. We do not guarantee their accuracy. This material is for informational purposes only and sets forth our views as of this date.

² All Funds index returns start in 2004, equivalent to a 14 year calculation. Returns for Balanced Funds index and asset-level indices may start later than 2004.

APPENDIX

PERFORMANCE OVER THE PAST FIVE YEARS (% Y-o-Y)

	Jun 2015	Jun 2016	Jun 2017	Jun 2018	Jun 2019
Private Real Estate - Fund Level	17.4%	6.3%	6.4%	11.1%	8.2%
Private Real Estate - Asset Level	17.2%	6.9%	6.7%	11.1%	9.0%
Equities	13.9%	-9.8%	19.0%	3.9%	4.8%
Bonds	3.5%	7.2%	-2.1%	1.5%	5.6%
Listed Real Estate	20.5%	1.0%	6.1%	9.4%	-1.5%
Euro Area 10-Year Govt. Bond ¹	1.6%	0.8%	1.0%	1.1%	0.4%
Euro Area 12-Month LIBOR ¹	0.2%	-0.1%	-0.2%	-0.2%	-0.3%
EU CPI	0.3%	-0.1%	1.7%	1.9%	1.7%

Sources: MSCI, Macrobond. As of 30 June 2019. Private real estate: MSCI Pan-European Quarterly Property Fund Index; Equities: STOXX All Europe Total Market; Bonds: iBoxx € Overall; Listed Real Estate: FTSE EPRA/NAREIT Europe. Past performance is not indicative of future returns. The comments, opinions and estimates contained herein are based on or derived from publicly available information from sources that we believe to be reliable. We do not guarantee their accuracy. This material is for informational purposes only and sets forth our views as of this date.

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