

Media Information

Paris

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DWS and MyFunds Office agree on distribution partnership

- DWS Group signs agreement with MyFunds Office to distribute its funds to French financial advisors

DWS Group (DWS) and MyFunds Office (MyFunds), a recognized European player for funds' distribution to independent financial advisors (IFAs), have signed a distribution agreement, allowing MyFunds's sales team to promote a number of DWS funds, all of which illustrate DWS's long-standing active asset management expertise.

French IFAs will now have access to two flagship funds, a multi-asset fund and an international equity fund. Among these are DWS Concept Kaldemorgen and DWS Invest Top Dividend, both of which have stood for the success of DWS for several years. The DWS Concept Kaldemorgen fund, a multi-asset patrimonial fund, focuses its strategy on total flexibility and closely monitored risk. The fund manages EUR 8.6 billion and its performance year to date is +9.8% (at end of September 2019). The DWS Invest Top Dividend fund, a defensive international equity fund with a stock picking approach, focuses on reliable and growing dividend titles. The fund manages EUR 3.8 billion and has a performance of +16.6% year to date (at end of September 2019).

With its successful development with German IFAs – 44% of DWS's AuM are from retail clients and the biggest part comes from Germany –, DWS owns a suitable offer for financial advisors. In MyFunds, DWS has found a recognized team of experts to promote its funds to this demanding clientele in the French market.

Jérôme Glodas, founder and CEO of MyFunds Office, says: "Our goal has been the same for 10 years: provide qualitative and innovative asset management to value the advisory of financial advisors. DWS has increased its market position in France thanks to its success with most renowned institutional investors and MyFunds is glad to grant access to their innovative investment solutions to a broader clientele."

Olivier Dubost, head of DWS's Paris office, adds: "We are pleased to establish this partnership with MyFunds Office team. Their expertise and their deep market knowledge will allow us to promote our brand to financial advisors in France and to spotlight our two strategies, which we think are well-adapted to this segment of investors."



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About DWS Group

DWS Group (DWS) is one of the world's leading asset managers with EUR 719bn of assets under management (as of 30 June 2019). Building on more than 60 years of experience and a reputation for excellence in Germany and across Europe, DWS has come to be recognized by clients globally as a trusted source for integrated investment solutions, stability and innovation across a full spectrum of investment disciplines.

We offer individuals and institutions access to our strong investment capabilities across all major asset classes and solutions aligned to growth trends. Our diverse expertise in Active, Passive and Alternatives asset management – as well as our deep environmental, social and governance focus – complement each other when creating targeted solutions for our clients. Our expertise and on-the-ground-knowledge of our economists, research analysts and investment professionals are brought together in one consistent global CIO View, which guides our strategic investment approach.

DWS wants to innovate and shape the future of investing: with approximately 3,600 employees in offices all over the world, we are local while being one global team.

About MyFunds Office

My Funds Office is a leading player in global external funds distribution that operates in 6 countries in Europe (France, Spain, Belgium, Luxembourg, Switzerland & Monaco), with a sales team composed of 7 people and 4 offices (Paris, Madrid, Geneva & New York).

We have been advising IFAs and institutional investors on a daily basis for almost a decade. Our role is to provide our clients with an added value and exclusive management for each asset classes.

Created in 2009, MyFunds Office has been launched in answer to the necessity to accompany IFAs and other investors with the fund selection, sales support and marketing documentation production. Our goal is to offer a diversified range of financial products that answers to our clients' needs.