

## Real Estate Strategic Outlook: Poland

### Economic resilience despite global challenges

#### European outperformer...yet again

The economic outlook for Poland deteriorated slightly in 2025, but is expected to gain traction in 2026 again, easily remaining at a level 2-3 times higher than the European average.<sup>1</sup> Poland's close economic links to Germany and the recently announced fiscal package certainly played a positive role here. And while the less EU-friendly outcome of June's presidential election is a concern, the economic and financial market response has so far been limited.

#### Infrastructure build-up to remain a driving force

To date more than 300,000 EU projects with a total grant volume of over €230bn can be found.<sup>2</sup> Evidence of this is the Polish motorway network, which increased by a whopping 600% since the 1990s. Given the persistent growth of the economy and – equally important – the continuous access to EU funding, this trend is expected to continue and to positively impact real estate markets.

Another positive push is expected from Polish REIT legislation, which while delayed, has been progressing below the radar, possibly due to the upcoming presidential election. If this comes into effect, the mobilisation of an estimated long-term investment volume of €5bn from domestic sources could have a significant impact on the liquidity of the Polish real estate market.<sup>3</sup>

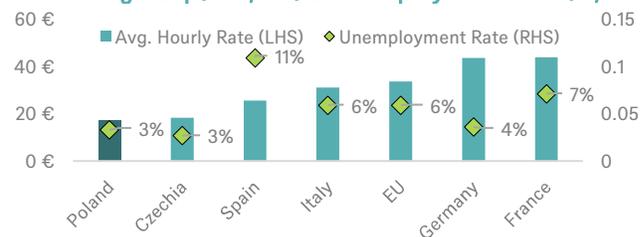
### Real estate sector strategy: what and where?

#### Logistics: strong mid- to long-term prospects

A key beneficiary from the positive economic outlook could be the Polish logistics market, which remains one of our top picks in Europe, thanks to supporting long-term growth drivers. After the pandemic-induced spike in development activity, the current noise around global trade could limit sector performance in the short-term, although our five year outlook on rent growth well exceeds 3% p.a. In line with that, the supply

side continues to moderate as gradually falling vacancy rates and a slow down in development starts suggest. In our view, urban logistics will benefit from more affluent consumers, while manufacturing hubs across the country will face a positive impact from ongoing supply-chain adjustments, and potential increases in military spending. A combination of in-expensive, yet skilled labour and an expanding infrastructure network make the case for Poland.

#### Polish Wage Gap(€/h, lhs) & Unemployment Rate (% , rhs)



Source: Eurostat, April 2025

#### Office: pronounced polarisation

Warsaw remains the most appealing office location in the region and is – although strongly polarised – expected to converge further towards its Western European peers. While a supply rebound remains a possibility, current construction activity is muted and only expected to pick up gradually. In line with that, vacancy rates are trending down and for prime stock stand well below the double digit level the market is witnessing in total. Our projections of five-year annual average rent growth of almost 3% is reflective of this, although only for prime assets.

On the investment side, sentiment is building up again, but remain highly volatile and not reflected in prime yields, which still stand close to 6%. On the other hand, transaction volumes recovered throughout last year, but took a hit in Q1/25 like most of Europe. Going forward, we expect this trend to pick up again, making Warsaw a strong mid-term outperformer.

<sup>1</sup> Oxford Economics, May 2025

<sup>2</sup> Ministry of Development Funds and Regional Policy, Poland, June 2025

<sup>3</sup> JLL, Q3 2024

Marketing Material. In EMEA for Professional Clients (MiFID Directive 2014/65/EU Annex II) only; no distribution to private/retail customers. In Switzerland for Qualified Investors (art. 10 Para. 3 of the Swiss Federal Collective Investment Schemes Act (CISA)). In APAC and LATAM, for institutional investors only. In Australia and New Zealand for Wholesale Investors only. In MENA For professional Clients. Further distribution of this material is strictly prohibited. For business customers only. In North America, for institutional use and registered representative use only. Not for public viewing or distribution. In Israel for Qualified Clients (Israeli Regulation of Investment Advice, Investment Marketing and Portfolio Management Law 5755-1995). For investors in Bermuda: This is not an offering of securities or interests in any product. Such securities may be offered or sold in Bermuda only in compliance with the provisions of the Investment Business Act of 2003 of Bermuda which regulates the sale of securities in Bermuda. Past performance is not a guarantee of future results. Forecasts are based on assumptions, estimates, views and hypothetical models or analyses, which might prove inaccurate or incorrect.

---

# Real Estate Research Team

---

## Office Locations

### Frankfurt

Mainzer Landstrasse 11-17  
60329 Frankfurt am Main  
Germany  
Tel: +49 69 71909 0

### London

45 Cannon Street  
London, EC4m 5SB  
United Kingdom  
Tel: +44 20 754 58000

### New York

875 Third Avenue  
26<sup>th</sup> Floor  
New York  
NY 10022-6225  
United States  
Tel: +1 212 454 3414

### San Francisco

101 California Street  
24<sup>th</sup> Floor  
San Francisco  
CA 94111  
United States  
Tel: +1 415 781 3300

### Singapore

One Raffles Quay  
South Tower  
15<sup>th</sup> Floor  
Singapore 048583  
Tel: +65 6538 7011

### Tokyo

Azabudai Hills Mori JP Tower  
1-3-1 Azabudai  
Minato-ku  
16<sup>th</sup> Floor  
Tokyo  
Japan  
Tel: +81 3 6730 1300

### Sydney

Level 16, Deutsche Bank Place  
Corner of Hunter and Phillip Streets  
Sydney NSW 2000  
Australia  
Tel: +61 2 8258 1234

---

## Teams

### Global

#### Kevin White, CFA

Global Co-Head of Real Estate Research

#### Simon Wallace

Global Co-Head of Real Estate Research

---

### Americas

#### Brooks Wells

Head of Research, Americas

#### Liliana Diaconu, CFA

Office & Retail Research

#### Ross Adams

Industrial Research

#### Sharim Sohail

Self-Storage Research

---

### Europe

#### Ruben Bos, CFA

Head of Real Estate Investment Strategy, Europe

#### Tom Francis

Property Market Research

#### Rosie Hunt

Property Market Research

#### Siena Golan

Property Market Research

#### Martin Lippmann

Head of Real Estate Research, Europe

---

### Asia Pacific

#### Koichiro Obu

Head of Real Estate Research, Asia Pacific

#### Seng-Hong Teng

Property Market Research

#### Hyunwoo Kim

Property Market Research

#### Matthew Persson

Property Market Research

---

---

## Authors

---



**Martin Lippmann**  
Head of Real Estate Research, Europe

---

**Important information**

The brand DWS represents DWS Group GmbH & Co. KGaA and any of its subsidiaries, such as DWS Distributors, Inc., which offers investment products, or DWS Investment Management Americas, Inc. and RREEF America L.L.C., which offer advisory services.

Please note certain information in this presentation constitutes forward-looking statements. Due to various risks, uncertainties and assumptions made in our analysis, actual events or results or the actual performance of the markets covered by this presentation report may differ materially from those described. The information herein reflects our current views only, is subject to change, and is not intended to be promissory or relied upon by the reader. There can be no certainty that events will turn out as we have opined herein.

**For North America:**

The brand DWS represents DWS Group GmbH & Co. KGaA and any of its subsidiaries, such as DWS Distributors, Inc., which offers investment products, or DWS Investment Management Americas, Inc. and RREEF America L.L.C., which offer advisory services.

This material was prepared without regard to the specific objectives, financial situation or needs of any particular person who may receive it. It is intended for informational purposes only. It does not constitute investment advice, a recommendation, an offer, solicitation, the basis for any contract to purchase or sell any security or other instrument, or for DWS or its affiliates to enter into or arrange any type of transaction as a consequence of any information contained herein. Neither DWS nor any of its affiliates gives any warranty as to the accuracy, reliability or completeness of information which is contained in this document. Except insofar as liability under any statute cannot be excluded, no member of the DWS, the Issuer or any office, employee or associate of them accepts any liability (whether arising in contract, in tort or negligence or otherwise) for any error or omission in this document or for any resulting loss or damage whether direct, indirect, consequential or otherwise suffered by the recipient of this document or any other person.

The views expressed in this document constitute DWS Group's judgment at the time of issue and are subject to change. This document is only for professional investors. This document was prepared without regard to the specific objectives, financial situation or needs of any particular person who may receive it. No further distribution is allowed without prior written consent of the Issuer.

Investments are subject to risk, including market fluctuations, regulatory change, possible delays in repayment and loss of income and principal invested. The value of investments can fall as well as rise and you might not get back the amount originally invested at any point in time.

An investment in real assets involves a high degree of risk, including possible loss of principal amount invested, and is suitable only for sophisticated investors who can bear such losses. The value of shares/ units and their derived income may fall or rise.

War, terrorism, sanctions, economic uncertainty, trade disputes, public health crises and related geopolitical events have led, and, in the future, may lead to significant disruptions in US and world economies and markets, which may lead to increased market volatility and may have significant adverse effects on the fund and its investments.

For Investors in Canada. No securities commission or similar authority in Canada has reviewed or in any way passed upon this document or the merits of the securities described herein and any representation to the contrary is an offence. This document is intended for discussion purposes only and does not create any legally binding obligations on the part of DWS Group. Without limitation, this document does not constitute an offer, an invitation to offer or a recommendation to enter into any transaction. When making an investment decision, you should rely solely on the final documentation relating to the transaction you are considering, and not the document contained herein. DWS Group is not acting as your financial adviser or in any other fiduciary capacity with respect to any transaction presented to you. Any transaction(s) or products(s) mentioned herein may not be appropriate for all investors and before entering into any transaction you should take steps to ensure that you fully understand such transaction(s) and have made an independent assessment of the appropriateness of the transaction(s) in the light of your own objectives and circumstances, including the possible risks and benefits of entering into such transaction. You should also consider seeking advice from your own advisers in making this assessment. If you decide to enter into a transaction with DWS Group, you do so in reliance on your own judgment. The information contained in this document is based on material we believe to be reliable; however, we do not represent that it is accurate, current, complete, or error free. Assumptions, estimates, and opinions contained in this document constitute our judgment as of the date of the document and are subject to change without notice. Any projections are based on a number of assumptions as to market conditions and there can be no guarantee that any projected results will be achieved. Past performance is not a guarantee of future results. The distribution of this document and availability of these products and services in certain jurisdictions may be restricted by law. You may not distribute this document, in whole or in part, without our express written permission.

**For EMEA, APAC, LATAM & MENA:**

DWS is the brand name of DWS Group GmbH & Co. KGaA and its subsidiaries under which they do business. The DWS legal entities offering products or services are specified in the relevant documentation. DWS, through DWS Group GmbH & Co. KGaA, its affiliated companies and its officers and employees (collectively "DWS") are communicating this document in good faith and on the following basis.

This document is for information/discussion purposes only and does not constitute an offer, recommendation, or solicitation to conclude a transaction and should not be treated as investment advice.

---

---

This document is intended to be a marketing communication, not a financial analysis. Accordingly, it may not comply with legal obligations requiring the impartiality of financial analysis or prohibiting trading prior to the publication of a financial analysis.

This document contains forward looking statements. Forward looking statements include, but are not limited to assumptions, estimates, projections, opinions, models, and hypothetical performance analysis. No representation or warranty is made by DWS as to the reasonableness or completeness of such forward looking statements. Past performance is no guarantee of future results.

The information contained in this document is obtained from sources believed to be reliable. DWS does not guarantee the accuracy, completeness, or fairness of such information. All third-party data is copyrighted by and proprietary to the provider. DWS has no obligation to update, modify or amend this document or to otherwise notify the recipient in the event that any matter stated herein, or any opinion, projection, forecast, or estimate set forth herein, changes or subsequently becomes inaccurate.

Investments are subject to various risks. Detailed information on risks is contained in the relevant offering documents.

No liability for any error or omission is accepted by DWS. Opinions and estimates may be changed without notice and involve a number of assumptions which may not prove valid.  
DWS does not give taxation or legal advice.

This document may not be reproduced or circulated without DWS's written authority.

This document is not directed to, or intended for distribution to or use by, any person or entity who is a citizen or resident of or located in any locality, state, country, or other jurisdiction, including the United States, where such distribution, publication, availability, or use would be contrary to law or regulation or which would subject DWS to any registration or licensing requirement within such jurisdiction not currently met within such jurisdiction. Persons into whose possession this document may come are required to inform themselves of, and to observe, such restrictions.

© 2025 DWS International GmbH

Issued in the UK by DWS Investments UK Limited which is authorised and regulated by the Financial Conduct Authority (Reference number 429806).

© 2025 DWS Investments UK Limited

In Hong Kong, this document is issued by DWS Investments Hong Kong Limited and the content of this document has not been reviewed by the Securities and Futures Commission.

© 2025 DWS Investments Hong Kong Limited

In Singapore, this document is issued by DWS Investments Singapore Limited and the content of this document has not been reviewed by the Monetary Authority of Singapore.

© 2025 DWS Investments Singapore Limited

In Australia, this document is issued by DWS Investments Australia Limited (ABN: 52 074 599 401) (AFSL 499640) and the content of this document has not been reviewed by the Australian Securities Investment Commission.

© 2025 DWS Investments Australia Limited

For investors in Bermuda: This is not an offering of securities or interests in any product. Such securities may be offered or sold in Bermuda only in compliance with the provisions of the Investment Business Act of 2003 of Bermuda which regulates the sale of securities in Bermuda. Additionally, non-Bermudian persons (including companies) may not carry on or engage in any trade or business in Bermuda unless such persons are permitted to do so under applicable Bermuda legislation.

For investors in Taiwan: This document is distributed to professional investors only and not others. Investing involves risk. The value of an investment and the income from it will fluctuate and investors may not get back the principal invested. Past performance is not indicative of future performance. This is a marketing communication. It is for informational purposes only. This document does not constitute investment advice or a recommendation to buy, sell or hold any security and shall not be deemed an offer to sell or a solicitation of an offer to buy any security. The views and opinions expressed herein, which are subject to change without notice, are those of the issuer or its affiliated companies at the time of publication. Certain data used are derived from various sources believed to be reliable, but the accuracy or completeness of the data is not guaranteed, and no liability is assumed for any direct or consequential losses arising from their use. The duplication, publication, extraction, or transmission of the contents, irrespective of the form, is not permitted.

© 2025 DWS Group GmbH & Co. KGaA. All rights reserved. (6/25) 081347\_10